

Registration number: 02713611

Fibreoptic Industry Association Limited

(A company limited by guarantee)

Annual Report and Financial Statements

for the Year Ended 31 August 2017

Critchleys Audit LLP
Registered Auditors
Beaver House
23 - 38 Hythe Bridge Street
Oxford
OX1 2EP

Fibreoptic Industry Association Limited

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Fibreoptic Industry Association Limited

Company Information

Directors	P F Bateson J R Colton J Marson A R Bullen S Comben J M Lewis F Kler N Hedges K Rowley
Company secretary	J E Morrison
Registered office	The Manor House Buntingford Hertfordshire SG9 9AB
Bankers	HSBC Bank Plc 1 Prospect Place Darlington County Durham DL3 7LQ
Auditors	Critchleys Audit LLP Registered Auditors Beaver House 23 - 38 Hythe Bridge Street Oxford OX1 2EP

Fibreoptic Industry Association Limited

Directors' Report for the Year Ended 31 August 2017

The directors present their report and the financial statements for the year ended 31 August 2017.

Directors of the company

The directors who held office during the year were as follows:

P F Bateson

J R Colton

J Marson

A R Bullen

S Comben

J M Lewis

F Kler

N Hedges

K Rowley (appointed 1 December 2016)

Principal activity

The principal activity of the company is the promotion of co-operation between members of the association engaged in the UK as manufacturers, traders, service agents, distributors and consultants in respect of Fibreoptic products

Disclosure of information to the auditors

Each director has taken steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information. The directors confirm that there is no relevant information that they know of and of which they know the auditors are unaware.

Small companies provision statement

This report has been prepared in accordance with the special provisions relating to companies subject to the small companies regime within Part 15 of the Companies Act 2006.

Approved by the Board on 6 December 2017 and signed on its behalf by:

.....
A R Bullen
Director

Fibreoptic Industry Association Limited

Statement of Directors' Responsibilities

The directors acknowledge their responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the surplus or deficit of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Fibreoptic Industry Association Limited

Independent Auditor's Report to the Members of Fibreoptic Industry Association Limited

Opinion

We have audited the financial statements of Fibreoptic Industry Association Limited (the 'company') for the year ended 31 August 2017, which comprise the Profit and Loss Account, Statement of Comprehensive Income, Balance Sheet, Statement of Changes in Equity, and Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 Section 1A 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 August 2017 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Fibreoptic Industry Association Limited

Independent Auditor's Report to the Members of Fibreoptic Industry Association Limited

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Directors' Report has been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of our knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Directors' Report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemptions in preparing the Directors' Report and from the requirement to prepare a Strategic Report.

Responsibilities of directors

As explained more fully in the Statement of Directors' Responsibilities [set out on page 3], the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Fibreoptic Industry Association Limited

Independent Auditor's Report to the Members of Fibreoptic Industry Association Limited

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

.....
Robert Kirtland (Senior Statutory Auditor)
For and on behalf of Critchleys Audit LLP, Statutory Auditor

Beaver House
23 - 38 Hythe Bridge Street
Oxford
OX1 2EP

6 December 2017

Fibreoptic Industry Association Limited

Profit and Loss Account for the Year Ended 31 August 2017

	Note	2017 £	2016 £
Turnover		84,242	73,598
Administrative expenses		<u>(81,652)</u>	<u>(77,914)</u>
Operating surplus/(deficit)		<u>2,590</u>	<u>(4,316)</u>
Other interest receivable and similar income		<u>4</u>	<u>5</u>
		<u>4</u>	<u>5</u>
Surplus/(deficit) before tax	4	<u>2,594</u>	<u>(4,311)</u>
Surplus/(deficit) for the financial year		<u><u>2,594</u></u>	<u><u>(4,311)</u></u>

The above results were derived from continuing operations.

The company has no recognised gains or losses for the year other than the results above.

Fibreoptic Industry Association Limited

(Registration number: 02713611)
Balance Sheet as at 31 August 2017

	Note	2017 £	2016 £
Fixed assets			
Tangible assets	5	313	646
Current assets			
Debtors	6	7,913	8,636
Cash at bank and in hand		<u>22,439</u>	<u>13,206</u>
		30,352	21,842
Creditors: Amounts falling due within one year	7	<u>(11,554)</u>	<u>(5,971)</u>
Net current assets		<u>18,798</u>	<u>15,871</u>
Net assets		<u>19,111</u>	<u>16,517</u>
Capital and reserves			
Profit and loss account		<u>19,111</u>	<u>16,517</u>
Total equity		<u>19,111</u>	<u>16,517</u>

These financial statements have been prepared in accordance with the special provisions relating to companies subject to the small companies regime within Part 15 of the Companies Act 2006.

Approved and authorised by the Board on 6 December 2017 and signed on its behalf by:

.....

A R Bullen
Director

Fibreoptic Industry Association Limited

Statement of Changes in Equity for the Year Ended 31 August 2017

	Profit and loss account £	Total £
At 1 September 2016	16,517	16,517
Surplus for the year	<u>2,594</u>	<u>2,594</u>
Total comprehensive income	<u>2,594</u>	<u>2,594</u>
At 31 August 2017	<u>19,111</u>	<u>19,111</u>
	Profit and loss account £	Total £
At 1 September 2015	20,828	20,828
Deficit for the year	<u>(4,311)</u>	<u>(4,311)</u>
Total comprehensive income	<u>(4,311)</u>	<u>(4,311)</u>
At 31 August 2016	<u>16,517</u>	<u>16,517</u>

The notes on pages 10 to 13 form an integral part of these financial statements.

Fibreoptic Industry Association Limited

Notes to the Financial Statements for the Year Ended 31 August 2017

1 General information

The company is a company limited by guarantee, incorporated in UK, and consequently does not have share capital. Each of the members is liable to contribute an amount not exceeding £25 towards the assets of the company in the event of liquidation.

The address of its registered office is:

The Manor House
Buntingford
Hertfordshire
SG9 9AB

2 Accounting policies

Summary of significant accounting policies and key accounting estimates

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

Statement of compliance

These financial statements have been prepared in accordance with Financial Reporting Standard 102 Section 1A - 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and the Companies Act 2006.

Basis of preparation

These financial statements have been prepared using the historical cost convention except that as disclosed in the accounting policies certain items are shown at fair value.

Revenue recognition

Turnover comprises the fair value of the consideration received or receivable for the sale of goods and provision of services in the ordinary course of the company's activities. Turnover is shown net of sales/value added tax, returns, rebates and discounts.

The company recognises revenue when:

The amount of revenue can be reliably measured;

it is probable that future economic benefits will flow to the entity;

and specific criteria have been met for each of the company's activities.

Tangible assets

Tangible assets are stated in the statement of financial position at cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

The cost of tangible assets includes directly attributable incremental costs incurred in their acquisition and installation.

Depreciation

Depreciation is charged so as to write off the cost of assets, other than land and properties under construction over their estimated useful lives, as follows:

Fibreoptic Industry Association Limited

Notes to the Financial Statements for the Year Ended 31 August 2017

Asset class	Depreciation method and rate
Fixtures and fittings	25% Straight line basis

Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and call deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of change in value.

Trade debtors

Trade debtors are amounts due from customers for merchandise sold or services performed in the ordinary course of business.

Trade debtors are recognised initially at the transaction price. They are subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for the impairment of trade debtors is established when there is objective evidence that the company will not be able to collect all amounts due according to the original terms of the receivables.

Trade creditors

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if the company does not have an unconditional right, at the end of the reporting period, to defer settlement of the creditor for at least twelve months after the reporting date. If there is an unconditional right to defer settlement for at least twelve months after the reporting date, they are presented as non-current liabilities.

Trade creditors are recognised initially at the transaction price and subsequently measured at amortised cost using the effective interest method.

3 Auditors' remuneration

	2017	2016
	£	£
Audit of the financial statements	<u>1,375</u>	<u>1,325</u>
Other fees to auditors		
All other non-audit services	<u>325</u>	<u>325</u>

4 Profit/loss before tax

Arrived at after charging/(crediting)

	2017	2016
	£	£
Depreciation expense	<u>333</u>	<u>711</u>

Fibreoptic Industry Association Limited

Notes to the Financial Statements for the Year Ended 31 August 2017

5 Tangible assets

	Furniture, fittings and equipment £	Total £
Cost or valuation		
At 1 September 2016	2,347	2,347
At 31 August 2017	2,347	2,347
Depreciation		
At 1 September 2016	1,701	1,701
Charge for the year	333	333
At 31 August 2017	2,034	2,034
Carrying amount		
At 31 August 2017	313	313
At 31 August 2016	646	646

6 Debtors

	2017 £	2016 £
Trade debtors	7,913	7,758
Other debtors	-	878
	7,913	8,636

7 Creditors

Creditors: amounts falling due within one year

	2017 £	2016 £
Due within one year		
Trade creditors	10,126	4,721
Taxation and social security	178	-
Accruals and deferred income	1,250	1,250
	11,554	5,971

Fibreoptic Industry Association Limited

Notes to the Financial Statements for the Year Ended 31 August 2017

8 Share capital

9 Related party transactions

Summary of transactions with other related parties

e-Ready Building Limited (trading as The Cabling Partnership)

(A business of which M C Gilmore is a Director)

Total amounts invoiced to the Fibreoptic Industry Association by e-Ready Building Limited during the year were £31,129 (2016 - £32,928)

Expenditure with and payables to related parties

2017

Amounts payable to related party

Other related parties
£
<u>7,800</u>

2016

Amounts payable to related party

Other related parties
£
<u>2,017</u>

10 Transition to FRS 102

There were no adjustments to the comparative information as a result of the transition to FRS 102.

Fibreoptic Industry Association Limited

Detailed Profit and Loss Account for the Year Ended 31 August 2017

	2017 £	2016 £
Turnover (analysed below)	<u>84,242</u>	<u>73,598</u>
Gross surplus (%)	100%	100%
Administrative expenses		
General administrative expenses (analysed below)	(80,122)	(76,148)
Finance charges (analysed below)	(1,197)	(1,055)
Depreciation costs (analysed below)	<u>(333)</u>	<u>(711)</u>
	<u>(81,652)</u>	<u>(77,914)</u>
Operating surplus/(deficit)	2,590	(4,316)
Other interest receivable and similar income (analysed below)	<u>4</u>	<u>5</u>
Surplus/(deficit) before tax	<u><u>2,594</u></u>	<u><u>(4,311)</u></u>

This page does not form part of the statutory financial statements.

Fibreoptic Industry Association Limited

Detailed Profit and Loss Account for the Year Ended 31 August 2017

	2017 £	2016 £
Turnover		
Members' fees - Renewals	53,252	55,455
Members' fees	7,620	2,155
Members' fees - Overseas	1,925	1,750
Other income	21,445	14,238
	<u>84,242</u>	<u>73,598</u>
General administrative expenses		
Telephone and fax	(1,097)	(938)
Printing, postage and stationery	(1,040)	(1,785)
Council meeting costs	(354)	(2,039)
Secretariat fee	(19,575)	(22,574)
Sundry expenses	-	(370)
Seminars and events	(11,299)	(8,722)
Standards expenses	(29,586)	(25,958)
Website maintenance	(4,435)	(409)
Travel and subsistence	(981)	(1,072)
Accredited Installers scheme	(1,899)	(2,688)
Accountancy fees	(8,081)	(7,868)
Auditor's remuneration - The audit of the company's annual accounts	(1,375)	(1,325)
Auditors' remuneration - non audit work	(325)	(325)
Legal and professional fees	(75)	(75)
	<u>(80,122)</u>	<u>(76,148)</u>
Finance charges		
Bank charges	(256)	(245)
Credit card charges	(941)	(810)
	<u>(1,197)</u>	<u>(1,055)</u>
Depreciation costs		
Depreciation of fixtures and fittings (owned)	(333)	(711)
Other interest receivable and similar income		
Bank interest receivable	4	5

This page does not form part of the statutory financial statements.