

Fibreoptic Industry Association Limited

Directors' Report and Financial Statements
for the Year Ended 31 August 2007

Draft

Fibreoptic Industry Association Limited
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Fibreoptic Industry Association Limited
Officers and Advisers

Directors

P F Bateson
M C Gilmore
J R Colton
L Funnell
P Lythgoe
S D G Hogg
P J Whitehead
J Marson
D Madsen (appointed 8 December 2006)

Secretary

J E Morrison

Registered office

The Manor House
Buntingford
Hertfordshire
SG9 9AB

Bankers

HSBC Bank Plc
1 Prospect Place
Darlington
County Durham
DL3 7LQ

Auditors

Critchleys
Registered Auditors
Greyfriars Court
Paradise Square
Oxford
OX1 1BE

Fibreoptic Industry Association Limited
Directors' Report for the Year Ended 31 August 2007

The directors present their report and the audited financial statements for the year ended 31 August 2007.

Directors' responsibilities

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice.

Directors are required by company law to prepare financial statements which give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit or loss of the company for the period ending on that date. In preparing those financial statements, directors are required to:

- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on a going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

Each director has taken steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information. The directors confirm that there is no relevant information that they know of and which they know the auditors are unaware of.

Principal activity

The principal activity of the company is the promotion of co-operation between members of the association engaged in the UK as manufacturers, traders, service agents, distributors and consultants in respect of Fibreoptic products.

Auditors

The auditors, Critchleys, will be proposed for re-appointment in accordance with section 385 of the Companies Act 1985.

Small company provisions

This report has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

Fibreoptic Industry Association Limited
Directors' Report for the Year Ended 31 August 2007

..... *continued*

Approved by the Board and signed on its behalf by:

.....

J E Morrison
Company Secretary

Date:.....

Draft

**Independent Auditors' Report to the Members of
Fibreoptic Industry Association Limited**

We have audited the financial statements of Fibreoptic Industry Association Limited for the year ended 31 August 2007 set out on pages 6 to 10. These financial statements have been prepared under the accounting policies set out therein and the requirements of the Financial Reporting Standards for Smaller Entities (effective January 2005).

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As described in the statement of Directors' responsibilities on page 2, the company's directors are responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice). Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements. In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes an examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

**Independent Auditors' Report to the Members of
Fibreoptic Industry Association Limited**

..... continued

Opinion

In our opinion:

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities, of the state of the company's affairs as at 31 August 2007 and of its profit for the year then ended;
- the financial statements have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the Directors' Report is consistent with the financial statements.

Greyfriars Court
Paradise Square
Oxford
OX1 1BE

.....
Critchleys
Registered Auditors

Date:.....

Draft

Fibreoptic Industry Association Limited
Profit and Loss Account for the Year Ended 31 August 2007

	Note	2007 £	2006 £
Turnover		74,446	67,068
Administrative expenses		(73,666)	(65,066)
Operating profit	2	780	2,002
Other interest receivable and similar income		153	164
Profit on ordinary activities before taxation		933	2,166
Tax on profit on ordinary activities	4	(30)	-
Profit for the financial year		903	2,166

The notes on pages 8 to 10 form an integral part of these financial statements.

Fibreoptic Industry Association Limited
Balance Sheet as at 31 August 2007

		2007		2006	
	Note	£	£	£	£
Fixed assets					
Tangible assets	5		198		456
Current assets					
Debtors	6	14,720		11,347	
Cash at bank and in hand		14,505		16,262	
		<u>29,225</u>		<u>27,609</u>	
Creditors: Amounts falling due within one year					
	7	<u>(6,275)</u>		<u>(5,820)</u>	
Net current assets			<u>22,950</u>		<u>21,789</u>
Net assets			<u>23,148</u>		<u>22,245</u>
Capital and reserves					
Profit and loss reserve	9		<u>23,148</u>		<u>22,245</u>
			<u>23,148</u>		<u>22,245</u>

The financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective January 2005).

Approved by the Board on and signed on its behalf by:

.....
M C Gilmore
Director

The notes on pages 8 to 10 form an integral part of these financial statements.

Fibreoptic Industry Association Limited

Notes to the Financial Statements for the Year Ended 31 August 2007

1 Accounting policies

Basis of preparation

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective January 2005).

Cash flow statement

The accounts do not include a cash flow statement because the company, as a small reporting entity, is exempt from the requirements to prepare such a statement.

Going concern

These financial statements have been prepared on a going concern basis.

Membership fees

Membership fees are accounted for in full in the period in which they fall due for payment.

Depreciation

Depreciation is provided on tangible fixed assets so as to write off the cost or valuation, less any estimated residual value, over their expected useful economic life as follows:

Fixtures and fittings 25% straight line basis

2 Operating profit

Operating profit is stated after charging:

	2007	2006
	£	£
Auditors' remuneration	1,050	1,000
Depreciation of tangible fixed assets	258	258
	<u> </u>	<u> </u>

3 Directors' emoluments

No emoluments were paid to the directors during the year (2006 - £nil).

Fibreoptic Industry Association Limited
Notes to the Financial Statements for the Year Ended 31 August 2007

..... continued

4 Taxation

Analysis of current period tax charge

	2007	2006
	£	£
Current tax		
Corporation tax charge	30	-

5 Tangible fixed assets

		Fixtures and fittings
		£
Cost		
As at 1 September 2006 and 31 August 2007		6,932
Depreciation		
As at 1 September 2006		6,476
Charge for the year		258
As at 31 August 2007		6,734
Net book value		
As at 31 August 2007		198
As at 31 August 2006		456

6 Debtors

	2007	2006
	£	£
Trade debtors	14,720	11,347

Fibreoptic Industry Association Limited

Notes to the Financial Statements for the Year Ended 31 August 2007

..... continued

7 Creditors: Amounts falling due within one year

	2007	2006
	£	£
Trade creditors	4,164	2,809
Social security and other taxes	1,061	2,011
Accruals and deferred income	1,050	1,000
	<u>6,275</u>	<u>5,820</u>

8 Company status

The company is a private company limited by guarantee and consequently does not have share capital. Each of the members is liable to contribute an amount not exceeding £25 towards the assets of the company in the event of liquidation.

9 Reserves

	Profit and loss reserve
	£
Balance at 1 September 2006	22,245
Transfer from profit and loss account for the year	903
Balance at 31 August 2007	<u>23,148</u>

10 Related parties

Related party transactions

During the year the company reimbursed meeting expenses to the Cabling Partnership, a business in which a director of this company, M C Gilmore, is a partner. The amount reimbursed totalled £38,555 (2006: £30,200) and was transacted on an am's length basis. At the year end a balance of £1,948 (2006: £442) was outstanding.

Fibreoptic Industry Association Limited
Detailed Profit and Loss Account for the Year Ended 31 August 2007

	2007		2006	
	£	£	£	£
Turnover				
Members' fees - Renewals	45,700		53,225	
Members' fees	13,560		4,750	
Members' fees - Overseas	125		1,200	
Code of practice and seminars	2,001		2,923	
Internet project revenue	3,350		3,700	
Other income	9,710		1,270	
		74,446		67,068
Administrative expenses (<i>analysed below</i>)				
Establishment costs	19,385		19,455	
General administrative expenses	53,426		44,773	
Finance charges	597		580	
Depreciation costs	258		258	
		(73,666)		(65,066)
Operating profit		780		2,002
Other interest receivable and similar income				
Bank interest receivable		153		164
Profit on ordinary activities before taxation		933		2,166
Tax on profit on ordinary activities				
Corporation tax charge		(30)		-
Profit for the financial year		903		2,166

This page does not form part of the statutory financial statements.

Fibreoptic Industry Association Limited
Detailed Profit and Loss Account for the Year Ended 31 August 2007

..... continued

	2007	2006
	£	£
Establishment costs		
Secretariat fee	18,845	18,845
Repairs and maintenance	540	610
	<u>19,385</u>	<u>19,455</u>
	2007	2006
	£	£
General administrative expenses		
Telephone and fax	742	949
Printing, postage and stationery	1,581	2,298
Council meeting costs	1,712	1,611
Trade subscriptions	285	275
Sundry expenses	63	469
Training qualification costs	306	1,482
Standards expenses	31,892	25,185
Seminars	2,057	1,162
Travel and subsistence	3,153	2,264
Advertising	4,220	2,028
Accountancy fees	6,300	5,985
Auditors' remuneration	1,050	1,000
Legal and professional fees	65	65
	<u>53,426</u>	<u>44,773</u>
	2007	2006
	£	£
Finance charges		
Bank charges	47	52
Credit card charges	550	528
	<u>597</u>	<u>580</u>
	2007	2006
	£	£
Depreciation costs		
Depreciation of fixtures and fittings	<u>258</u>	<u>258</u>

This page does not form part of the statutory financial statements.