

Company Registration No. 2713611

**FIBROPTIC INDUSTRY ASSOCIATION
LIMITED**

(Company limited by guarantee)

Report and Financial Statements

31 August 2001

**Deloitte & Touche
10-12 East Parade
Leeds
LS1 2AJ**

FIBREOPTIC INDUSTRY ASSOCIATION LIMITED
(Company limited by guarantee)

REPORT AND FINANCIAL STATEMENTS 2001

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FIBROPTIC INDUSTRY ASSOCIATION LIMITED
(Company limited by guarantee)

REPORT AND FINANCIAL STATEMENTS 2001

OFFICERS AND PROFESSIONAL ADVISERS

DIRECTORS

M J Phillips
P J Thompsett
A R Watson
P F Bateson
S E Strange
M C Gilmore
J Cupitt
S Smith

SECRETARY

J E Morrison

REGISTERED OFFICE

The Manor House
Buntingford
Hertfordshire
SG9 9AB

BANKERS

HSBC Bank PLC
1 Prospect Place
Darlington
County Durham
DL3 7LQ

AUDITORS

Deloitte & Touche
Chartered Accountants
10-12 East Parade
Leeds
LS1 2AJ

FIBREOPTIC INDUSTRY ASSOCIATION LIMITED
(Company limited by guarantee)

DIRECTORS' REPORT

The directors present their annual report and the audited financial statements for the year ended 31 August 2001.

ACTIVITIES

The principal activity of the company is the promotion of co-operation between members of the association engaged in the UK as manufacturers, traders, servicing agents, distributors and consultants in respect of Fibreoptic products.

REVIEW OF DEVELOPMENTS AND FUTURE PROSPECTS

Details of the results for the year are set out on page 5. The surplus has been transferred to reserves.

The directors consider the state of the company's affairs to be satisfactory and expect this to continue in future periods.

DIRECTORS AND THEIR INTERESTS

The present membership of the Board is set out on page 1.

The directors who served during the year were as follows:

M J Phillips
P J Thompsett
A R Watson
P F Bateson
S E Strange
M C Gilmore
J Cupitt (appointed 6 December 2000)
S Smith (appointed 6 December 2000)

AUDITORS

Deloitte & Touche have expressed their willingness to continue in office as auditors and a resolution to re-appoint them will be proposed at the forthcoming Annual General Meeting.

This report has been prepared in accordance with the special provisions relating to small companies under Section 246 of the Companies Act 1985.

STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently
- make judgements and estimates that are reasonable and prudent
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

FIBROPTIC INDUSTRY ASSOCIATION LIMITED
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DIRECTORS' REPORT

STATEMENT OF DIRECTORS' RESPONSIBILITIES (CONTINUED)

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Approved by the Board of Directors
and signed on behalf of the Board

J E Morrison
Secretary

**INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF
FIBROPTIC INDUSTRY ASSOCIATION LIMITED
(Company limited by guarantee)**

We have audited the financial statements of Fibreoptic Industry Association Limited for the year ended 31 August 2001, which comprise the income and expenditure account, the balance sheet and the related notes 1 to 7. These financial statements have been prepared under the accounting policies set out therein.

Respective responsibilities of directors and auditors

As described in the statement of directors' responsibilities the company's directors are responsible for the preparation of financial statements in accordance with applicable United Kingdom law and accounting standards.

Our responsibility is to audit the financial statements in accordance with relevant United Kingdom legal and regulatory requirements and auditing standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report for the above year and consider the implications for our report if we become aware of any apparent misstatements.

Basis of opinion

We conducted our audit in accordance with United Kingdom auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 31 August 2001 and of its surplus for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Chartered Accountants
and Registered Auditors

FIBREOPTIC INDUSTRY ASSOCIATION LIMITED
(Company limited by guarantee)

INCOME AND EXPENDITURE ACCOUNT
Year ended 31 August 2001

	Note	2001	2000
		£	£
INCOME: continuing operations			
Members' fees			
Renewals		46,650	45,900
New members		9,455	7,575
Overseas		2,825	2,500
Code of practice and seminars		2,794	4,380
Buyer's guide advertising		-	5,600
Dinners		-	1,425
Internet project revenue		2,525	3,585
Other		2,878	1,391
		<u>67,127</u>	<u>72,356</u>
ADMINISTRATIVE EXPENSES			
Secretariat fees	16,703	16,494	
Professional management fees	-	4,000	
Postage, stationery and telephone	3,757	5,048	
Advertising and promotion	9,099	13,313	
Accountancy, book-keeping and legal fees	5,270	4,612	
Audit fee	1,179	1,100	
Exhibitions	-	156	
Other expenses	19,783	14,673	
E.L.C.I.S. Project	-	750	
RQD Project	1,450	1,850	
		<u>57,241</u>	<u>61,996</u>
OPERATING SURPLUS/(DEFICIT):			
continuing operations		9,886	10,360
Bank interest received		370	160
		<u>10,256</u>	<u>10,520</u>
Surplus on ordinary activities for the year before taxation		10,256	10,520
Tax on surplus for the year	5	1,063	402
		<u>9,193</u>	<u>10,118</u>
Surplus for the year transferred to reserves	6	<u>9,193</u>	<u>10,118</u>

There are no further recognised gains or losses for the current and prior years other than as stated above.

FIBROPTIC INDUSTRY ASSOCIATION LIMITED
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BALANCE SHEET
31 August 2001

	Note	£	2001 £	£	2000 £
FIXED ASSETS					
Tangible assets	2		194		769
CURRENT ASSETS					
Debtors	3	9,458		9,224	
Cash at bank and in hand		30,898		19,442	
			<u>40,356</u>		<u>28,666</u>
CREDITORS: amounts falling due within one year					
	4	<u>9,121</u>		<u>7,199</u>	
NET CURRENT ASSETS			<u>31,235</u>		<u>21,467</u>
TOTAL ASSETS LESS CURRENT LIABILITIES			<u>31,429</u>		<u>22,236</u>
CAPITAL AND RESERVES					
Income and expenditure account	6		<u>31,429</u>		<u>22,236</u>

These financial statements have been prepared in accordance with the provisions relating to small companies under Section 246 of the Companies Act 1985.

These financial statements were approved by the Board of Directors on

Signed on behalf of the Board of Directors

M J Phillips

Director

FIBREOPTIC INDUSTRY ASSOCIATION LIMITED
(Company limited by guarantee)

NOTES TO THE ACCOUNTS
Year ended 31 August 2001

1. ACCOUNTING POLICIES

As described by section 226 of the Companies Act 1985, in order to give a true and fair view, the income and expenditure account is not prepared in accordance with Schedule 4 of the Companies Act 1985. This is prepared in a different format to give a better understanding of the entity to the reader of the accounts and to reflect the special nature of the company's operations.

Accounting convention

The financial statements are prepared under the historical cost convention.

Membership fees

Membership fees are accounted for in the period in which they fall due for payment.

Tangible fixed assets

Depreciation is provided on cost in equal annual instalments over the estimated useful lives of the assets and is calculated on the cost of the assets. The rate of depreciation is as follows:

Fixtures and fittings 25% per annum

Grant and sponsorship income

Income in respect of grants and sponsorship includes amounts due in respect of the last completed quarterly claim due during the accounting period. Estimates are not made in respect of part completed quarters.

2. TANGIBLE FIXED ASSETS

	Fixtures and fittings £
Cost	
At 1 September 2000	8,956
Additions	-
Disposals	(6,654)
	<hr/>
At 31 August 2001	2,302
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Accumulated depreciation	
At 1 September 2000	8,187
Charge for the year	575
Disposals	(6,654)
	<hr/>
At 31 August 2001	2,108
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Net book value	
At 31 August 2001	194
	<hr/>
At 31 August 2000	769
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FIBREOPTIC INDUSTRY ASSOCIATION LIMITED
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NOTES TO THE ACCOUNTS
Year ended 31 August 2001

3. DEBTORS

	2001	2000
	£	£
Trade debtors	9,548	9,184
Other debtors	-	40
	<u>9,548</u>	<u>9,224</u>

4. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2001	2000
	£	£
Trade creditors	5,694	5,147
Other creditors and accruals	3,426	2,052
	<u>9,120</u>	<u>7,199</u>

5. TAXATION

	2001	2000
	£	£
UK corporation tax charged at the small companies rate	<u>1,063</u>	<u>402</u>

6. COMBINED RECONCILIATION OF MOVEMENTS IN MEMBERS' FUNDS AND STATEMENT OF MOVEMENT ON RESERVES

	2001	2000
	£	£
Balance at 1 September 2000	22,236	12,118
Surplus for the year	<u>9,193</u>	<u>10,118</u>
Balance at 31 August 2001	<u>31,429</u>	<u>22,236</u>

7. STATUS OF COMPANY

At 31 August 2001 there were 206 members of the company, the liability of the members is limited and each has undertaken to contribute a sum not exceeding £25 in the event of the winding up of the company.