



COPPER SWITCH OFF OPPORTUNITIES & CHALLENGES FOR THE FIBRE INDUSTRY

A bigger picture

SMALL DIFFERENCES. BIG IMPACT.

WHO ARE DKT?

- Founded in 1977 as “Dansk Kabel TV” to support the growing Danish CATV market
- Launched our first FTTH products 21 years ago
- Have been supporting major DOCSIS 3.1 upgrades for than 5 years
- Today we have feet in both the CATV and fibre worlds




DID YOU KNOW?
DKT is the main supplier of fibre gateways connecting rural Britain.

- ✓ Focus on resilience, such as battery backup
- ✓ Specialized in the challenges of altnets

DKTCOMEGA.COM



PRODUCT OVERVIEW



FIRST METER® CONCEPT

The concept of the FIRST METER® initiative is to make the network and the installation project user centric, increase its intelligence and deskill its installation.

FIRST METER® User Centric FTTH



FTU

With a unique click-on interface, our fibre termination units increase lifetime and flexibility. Supports 1Gbps, 10Gbps, Active Ethernet/GPON/XGSPON.



GATEWAY

Our interoperable and high quality 10 Gbps and 10 Gbps (XGS-PON) Gateways provide superior service, resilience and stability.

PASSIVE

Comprehensive line of optical passives for data, CATV and CATV applications. DKT offers huge variety in style, outline and density.

ACTIVE

Active products support optical CATV signals, embedded with GPON.

DKT

BTV MULTIMEDIA GROUP

- In 2019, DKT joined BTV Multimedia Group
 - Developing, producing & selling components for cable & fibre-optic networks
 - A full-service provider with everything needed to set up, upgrade and operate

8

Organisations

€100m

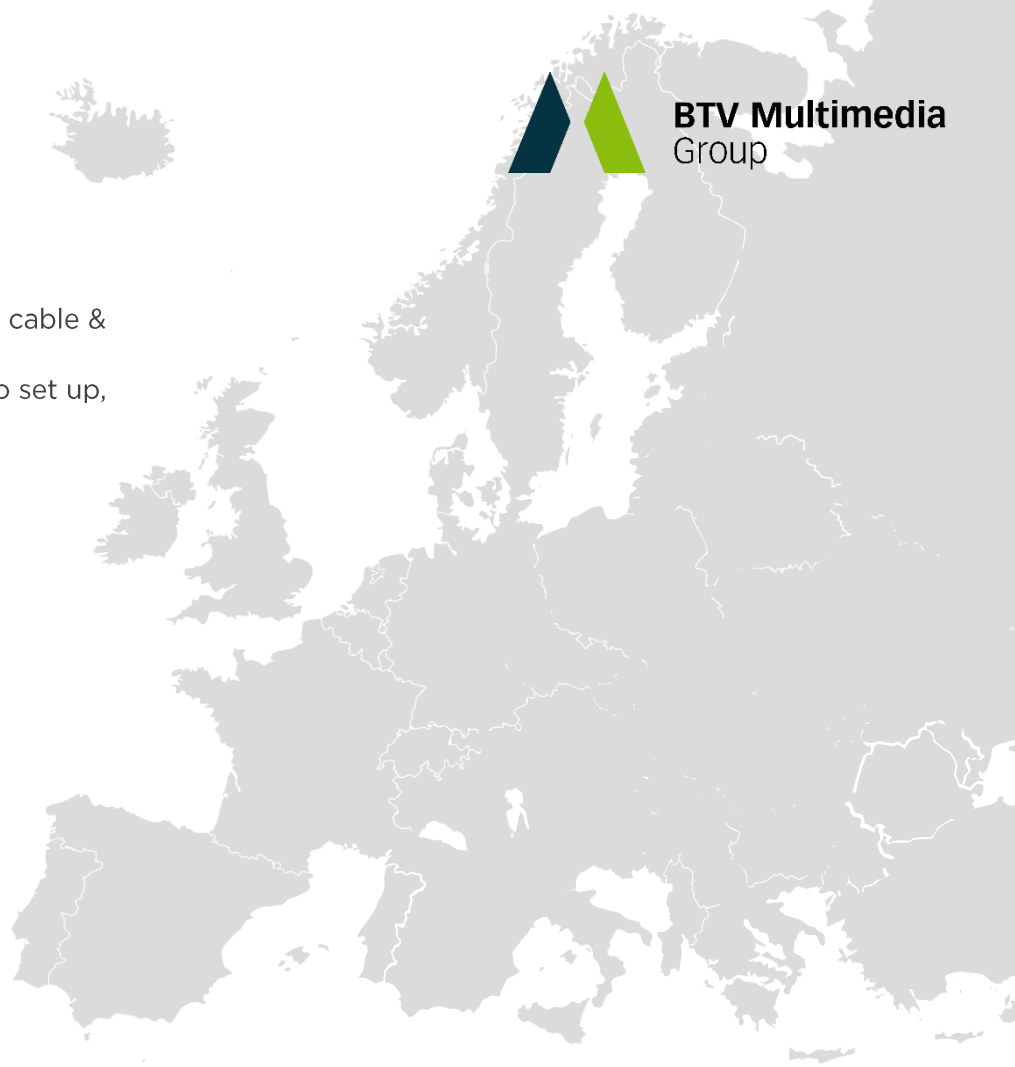
Revenue

7

Countries

17

Locations



CUSTOMERS



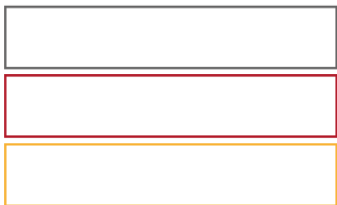
Tele Columbus AG



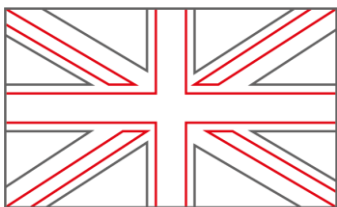
360° view of the fibre market



WOW!



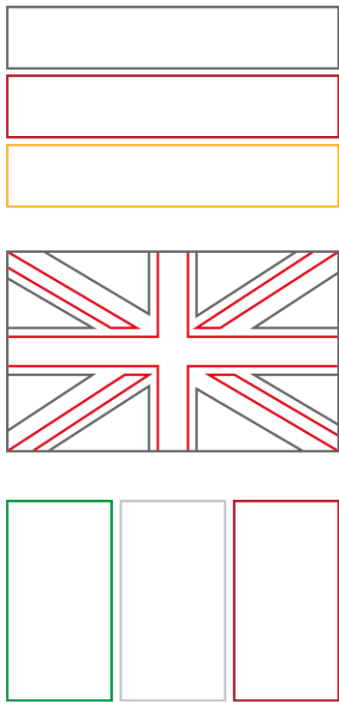
Germany adds 2.7 million premises to fibre networks in 2020, an increase of 66% in a year!



UK adds 2 million fibre sockets outside 1.7 million properties, an increase of 65% in a single year!



A DROP IN THE OCEAN



When combined, UK, Germany and Italy represent 60% of all the premises across Europe **without** a fibre connection!

